

Recruitment. Retention. Results.



“Solving the nursing shortage, one client at a time.”

Recruitment. Retention. Results.

- The nursing shortage is challenging all health care institutions to meet increasing patient care demands, expand service lines and open beds.
- Operationally, hospitals fill the void by offering overtime, hiring contract staff or increasing staffing ratios. All of which impact quality, the patient experience, employee morale, and the bottom line.
- Hospitals must look beyond traditional tactics and pursue a strategy of full staffing while easing margin compression.
- As the pioneer and industry leader in **high volume recruitment of experienced RNs**, NSI has the national reach and track record to **quickly** meet your hiring goals and reduce excess labor spending.
- Whether you need to hire 20 or 200 RNs, let NSI help solve your nursing shortage.

GUIDING PRINCIPLES

Recruitment. Retention. Results.

“From a patient perspective, the RN creates the image, builds the brand and delivers the patient experience.”

M. L. Colosi

- We recognize that RNs are key business partners. For this reason, we take an **Executive Approach** to recruitment and transition.
- We stand behind our services by protecting your investment with the **Best Guarantee** in the industry.
- All endeavors are **Risk Free** since you must hire the nurse before we are paid.
- “Building relationships...not assignments” is at our core. Our experienced Project Managers will ensure transparency and guide you through each phase of our model.



The background of the slide is a close-up, slightly blurred image of a dartboard. A single orange dart is visible, having just hit the red bullseye in the center. The dartboard has blue and white segments, and the numbers 18 and 10 are visible on the outer rings. Overlaid on this background are five chevron-shaped boxes, each representing a step in the recruitment process. The boxes are colored in a gradient from purple to light grey. Each box contains a title and a list of bullet points.

Study Phase

- *Market analysis*
- *Cultural modeling*
- *Competency review*

Strategic Sourcing

- *Average NSI Applicant Flow is ~1,100 per client.*

Candidate Interview

- *Average NSI applicant has ~14 years of experience.*

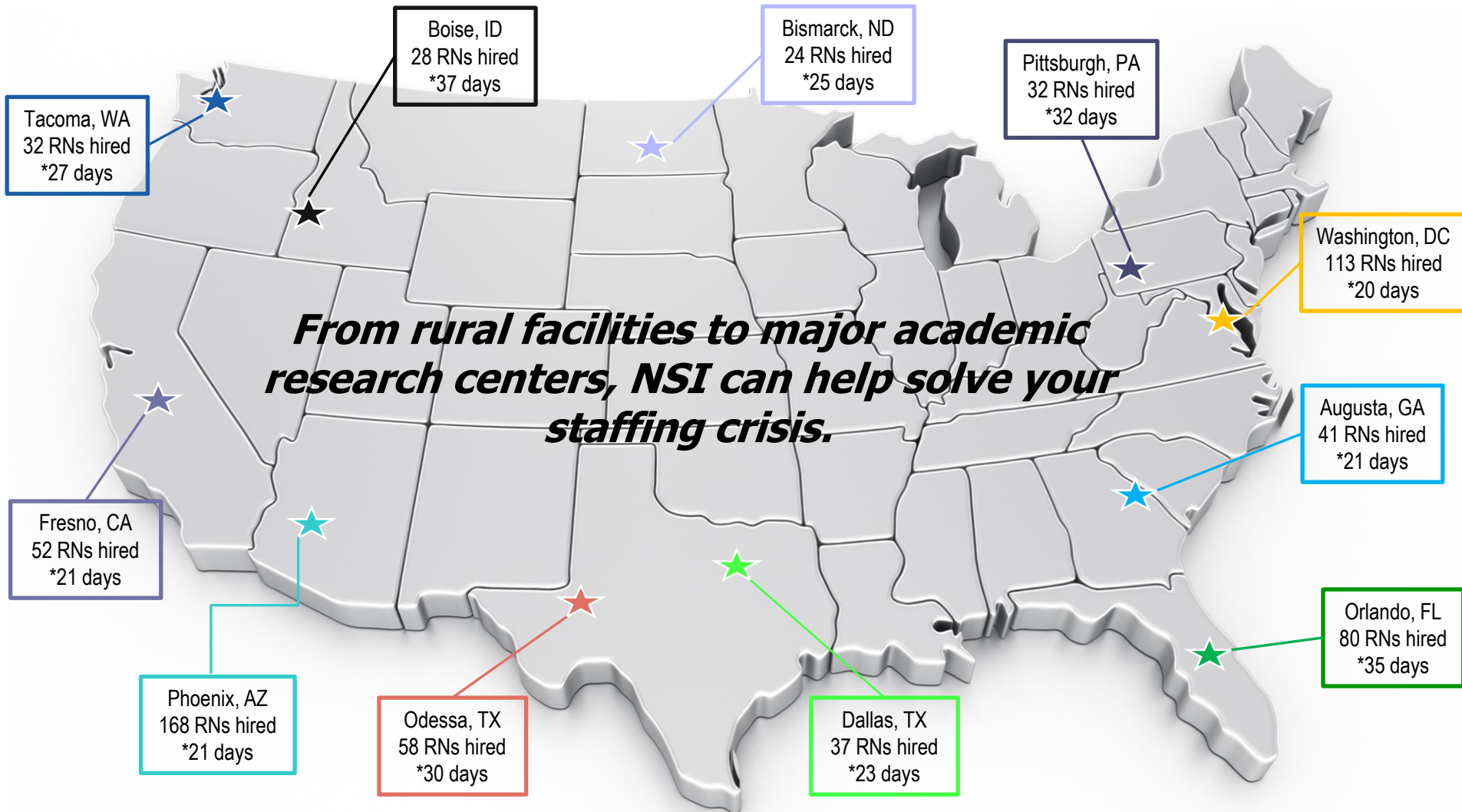
Selection Decision

- *Interview-to-Offer rate is 82%.*

Job Offer

- *Average Time-to-Fill is ~32 days.*





RECRUITMENT. RETENTION. RESULTS.

Leadership
Development

Full Service
Recruitment
Model

National
Reach

Control Excess
Labor Costs

Best
Guarantee
in the
Industry

Risk Free

***The NSI
Difference!***

~94%
Retention
Rate

Rapid Time-to-
Fill ~32 days

Average RN
Experience
~14 years

Recruitment. Retention. Results.

***Let NSI
solve your
Nursing
Shortage!***

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